

The UK's number one stockist of metal rainwater and drainage products for new build, conservation, renovation and refurbishment.

CASE STUDY

Aluminium

Canopy, Coping, Box Gutter & Square Downpipes

PROJECT NAME:

Canopy, Coping,
Box Gutter
& Square Downpipes

LOCATION:

Salcombe, Devon

MATERIAL & PROFILE:

2.5m Richmond
Canopy

SL42 Coping

125x100mm Joggle
BOX Gutter

75x75mm Flush Joint
Square Downpipe

FINISH:

Marine Grade
RAL7024
Graphite Grey



On this project the customer was well researched, knowledgeable and clear in his requirements for the metal rainwater goods that he intended using. He had a vision of a bold design for his newbuild home. There was no need for Rainclear to assist with the 'bill of quants' (BOQ or 'list of materials') just a few short conversations with the team was enough guidance for him to go ahead and place an order.

Rainclear also had installation guides for all the ranges that could be passed on to the chosen builder/installer.

Having started the build pre-Covid-19, the customer had initially used a traditional builders merchant, but when bricks-and-mortar stores closed temporarily, and the build needed to continue, the search for suppliers moved online. The customer found the Rainclear website, recognised it was ahead of the competition in its clarity and ease of navigation, and was pleased to find that in addition the sales team, with over 40 years specialist experience between them, were friendly, knowledgeable and on hand to provide guidance when needed.

Through these conversations with the team about the build, the requirements developed into additional items from the ranges available; including simple to install parapet wall capping that provided a modern finish in keeping with the bold design; and our NEW aluminium canopy for the side door - a design which combines contemporary good looks with functionality.

Because of the coastal location, a marine grade powder coating was recommended by the team in this case.

The customer was impressed by the specialist knowledge at Rainclear and would highly recommend choosing us ahead of more generic supply chain alternatives.